



## Sales Representative (Toowoomba)

- Do you want to work in a diverse and dynamic environment?
- Want to join an organisation that is a leading innovator in the waste management industry?
- Have you got the drive to play a role in leading our business into the future?

We are an Australian, family-owned business with a dynamic attitude that values our people, their safety and the environment. Recognised as innovative leaders in waste management, we deliver quality in customer service, corporate social responsibility, and a workplace culture where people choose to stay.

**Who are you?** You are a self managed, organised and outcome focused person with well developed administration skills. Cold calling with an ability to close the deal is essential. You are a friendly and honest individual who is looking to become part of our established team. You will be available for an immediate start and have your own vehicle (to be of safe standard). Training in the requirements of the role will be provided.

As a Sales Representative for our Toowoomba office you will be responsible for the following duties:

- Management of existing & potential customers to generate sales;
- Customer liaison;
- Strategic planning;
- Provide technical support to customers;
- Provide quotations;
- Sales Area management planning;
- Customer retention planning.

**What are your rewards?** You will work a five day week (Monday to Friday) within the Company's management team. You will be offered an attractive salary and commission package along with a car allowance and mobile phone. In addition you will have the opportunity to work as part of a flexible, innovative and safe workplace.

If you believe you are the right candidate for this position, please send your application to:

JJ Richards Toowoomba, PO Box 6124 Toowoomba West QLD 4350

or via email to [careers@jjrichards.com.au](mailto:careers@jjrichards.com.au).

***JJ Richards offers rewarding careers in, Transport, Waste Operations, Workshops and Mechanics, Sales, Materials Recovery, Science, IT, Finance, Engineering, Environment, Management, Administration, HR, Safety, Training, Systems Management, and Transfer, Treatment and Landfill Facilities. Start your new career today!***